



Mandar Sant

consulting & solutions

OBJECTIVE

Our main objective is to achieve the highest levels of client satisfaction by offering premium quality services. Our team works in close-coordination with the clients to minutely comprehend their each detail and render suitable services that meet their requirements in the most efficient manner. Moreover, we also follow honest business policies and crystal clear dealings to maintain healthy relations with clients. Under the guidance of our mentor, we have been able to meet clients' variegated requirements. His sharp business skills and rich industry experience help us to strengthen our position in the market.



OUR AIM & MISSION

The world is changing all around us. To continue to thrive as a business over the next ten years and beyond, we must look ahead, understand the trends and forces that will shape our business in the future and move swiftly to prepare for what's to come. We must get ready for tomorrow. That's what our 2025 Vision is all about.

We at Mandar Sant's, believe in relentlessly working towards the mission of providing superior career avenues to potential candidates and providing able professionals to prospective employers & Quality workplace for Our Employees. To reach top by implementing all successful technologies that will help our employees to work hard. To make our clients and candidates satisfied to the core by providing standard and effective work culture. It creates a long-term destination for our business and provides us with a "Roadmap" for winning together with our bottler partners.

Our Roadmap starts with our mission, which is enduring. It declares our purpose as a company and serves as the standard against which we weigh our actions and decisions. Serving all our customers with integrity and fairness and with a view toward a long-term relationship.

WHY US

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Because we deliver what we promise. Because we do our best to make our services, simplified and solutions oriented. Because we understand that services are more important than just having a solution.

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Team Mandar Sant pays careful attention during the selection and recruitment process and ensure that the professionals recruited by us have a productive and positive attitude. We also ensure that the recruitments are tailor made to precisely fit client's requisite hiring needs and financial concerns. Some of the salient features that help us stand apart in the national and international markets are:

- ❑ We are fully committed towards providing constructive value additions to our clients.
- ❑ Our team of professionals is trained to give a progressive service support to our clients.
- ❑ We are backed up with a team of experienced officers and energy & industry law experts.
- ❑ It helps us in providing the suitable clients to the employers.
- ❑ Our large database and library of the laws and GRs / Notifications published from time to time.

OUR STRENGTHS



Some of our strengths that help us to maintain a steady growth rate in the manpower recruitment and consultancy services are:

- ❑ Our professional competence in meeting various issues relating to Govt Rules and Regulations.
- ❑ Our quick response time in understanding and meeting the given targets in all services.
- ❑ We believe and imbibe superior quality in our range of services.



OUR TEAM

Our professional team of experts fully understands the requirements of the job and work dedicatedly towards meeting their given targets. Their concentrated approach makes them an important part and backbone of our organization's success.

OUR INFRASTRUCTURAL FACILITIES

Our infrastructural facilities comprise of modern facilities comprising of latest communication equipment, and other allied facilities aiding us in ably handling our operations. Our well-equipped facilities also use integrated recruitment technologies and a team of expert recruiters. All these and many more facilities available with us help us in a faster expedition of the entire work process.

BRIEF HISTORY & STARTUP

SOFTWARE

Since year 2002, the software training in specialized products was the first business of m/s MANDAR SANT handled single handedly by Mr Mandar Sant in addition to his other businesses in **Software Manufacturing** and **Trading** and **consulting**. The company started developing its own products in year 2008 The software hand of the company was further extended to **Development** and **Testing** in 2010 and going in excellent manner. The company is manufacturing its own Products. Sale of the same is outsourced.

GOVT. LIASONING SERVICES

Many of the close contacts were demanding a right guidance for **Liasoning with Govt Offices** to avail various incentive packages by state and central Govt. Initially Mr Mandar was helping the friends using his wide knowledge in the Electricity Law and various laws related to Industries. Later this was started professionally to take up the TurnKey contracts as per the growing demand of outsourcing in the market. The business hand of **Govt. Liasoning Services** was started professionally in the year 2003 by m/s MANDAR SANT.

Most of the incentive packages given by Govt are given through **Deptt of Industries** and **Deptt of Energy**. A both the deptt.s are involved and interlinked for availing the benefits of **Package Scheme of Incentive**, the company started liasoning with Deptt of Industries as well.

RECRUITMENT SERVICES

This concept for **Recruitment Services** vertical of MANDAR SANT was started unknowingly, as the founder Director Mr Mandar was helping many of his friends, consultants, companies for finding right person while his earlier consulting of some Software in **CAD** like **VisMockUp** and others, in good faith.

As suggested by many business colleagues this hand of **Recruitment Services** was stated in June 2004 in the Services organization of MANDAR SANT. We are providing End to End Recruitment services to our customers.

BRANDING, PROMOTIONAL SERVICES & DIGITAL MARKETING

The natural attraction of Social Media Hangout of the current generation has made our company to land here naturally. Being a computer Engineer by qualification, and being more social by nature, Mr Mandar was spending more Quality time of Social Media, which in turn had given him the knowledge and insight about Social Media Marketing with Populating and Promoting BRANDS .

The Natural Demand of connected customers has resonated the Liking to turn into Successful Business.



FINANCIAL SUPPORT, FUND RAISING



Being Longtime associated with financial institutions, this business was strategically started up with a vision to serve MSME sector which is growing at fastest rate in the country. Our Team is a well managed panel of professionals like Chartered Accountants , Company Secretaries retd Bank Managers to give a better solution to the Fund Needing Customers.

BRANDING & PROMOTION

Mandar Sant's Branding and Promotional Services is a well known hand in minimal time in the Digital Marketing community, worldwide. The well deep knowledge about the Media and its strengths are the key leading points about this division.

Team MANDAR SANT offers 360 degree solutions in Branding and digital marketing part of which is now a days being occupied by Social Media Marketing. To list down the Solutions we offer in digital marketing other than social media are:

- ❑ **Designing Advertisements**
- ❑ **LOGOs**
- ❑ **EDMs**
- ❑ **Info E-Brochures**
- ❑ **WebSites**
- ❑ **E Commerce sites with Payment Gateways**
- ❑ **Technical Content Writing**
- ❑ **Non Technical Content Writing**
- ❑ **Writing Blogs and Managing Blogs**
- ❑ **Writing Professional Punchlines and Professional Jingles**
- ❑ **Preparing Flash Presentations**
- ❑ **Preparing Professional Power Point Presentations**
- ❑ **Preparing Professional Video Presentations**
- ❑ **Modelling**
- ❑ **Short films and VIDEOS**
- ❑ **Animation and Flash Videos**

We have various packages for presenting on social media. We undertake running the Business Page or Personal page and Product page professionally. On this, we can suggest you in a face to face meeting, after studying your Business type, Target Customers and Brand Value. We cater to all social media but to name with:



Team Mandar Sant is extremely professional in Digital Media Marketing and Populating Brand and Brand promotion activities to give you and amplifying response on your investments.

GOVT. LIASONING SERVICES



Since year 2002, the **Govt Liasoning** Division of m/s MANDAR SANT is operated on the track of transparency and ethics. We offer TurnKey solutions for any requirement of the customers. To carry out the Liasoning assignments in efficient and professional manner, we have appointed a well qualified and experienced team of professionals who are experienced in the concerned department or well aware of the related laws. Till date, **Govt Liasoning** Division of m/s MANDAR SANT has successfully saved crores of rupees of its customers through availing various incentives. We have efficiently catered to complex situations to fit the customers and avail benefits under the said laws.

Our customer base is widespread and it also belongs to various domains Like BioTech , Production, IT, R & D , Design Houses and so many.

Meeting Client & Understanding Requirements

- ❑ Understanding the Validity of the same.
- ❑ Detailing to the client about duration and Commercials.
- ❑ Parallel processing of the file once the Order is received with Advances.
- ❑ Updating the customer at mutually agreed time duration about the progress of the work.
- ❑ Providing End Solution and Handing over the Documents if any.

The Company provides solutions in following areas

[Related to Department of ENERGY]

- ❑ All the Solutions related to Electricity Charges ,
- ❑ All the Solutions related to Availing of Govt Incentive Packages
- ❑ Appeals related to Electricity Laws
- ❑ Solutions to Critical situations like disconnection etc.
- ❑ Registration / New Connections / Meter Shifting / Filing Generator Returns etc
- ❑ Specialised solutions like Multiple metering against same Transformer

[Related to Department of Industries]

- ❑ Registration in a neat manner under proper vertical
- ❑ Availing various benefits for Industries.
- ❑ Availing Finances & Financial Schemes for Industries
- ❑ Availing Best available incentives from Govt.
- ❑ Updation of various Records with concerned Govt. Deptt.s
- ❑ Specialised solutions like Multiple metering against same Transformer

ENERGY AUDITS

The company undertakes Energy Efficiency Audits for premises and can suggest various solutions in the Budget Cost for lowering the Electricity Bills.

PLACEMENT SERVICES

We, "**Mandar Sant's Placement Services**" division [MSPS] was started in year 2004, at Pune (India) as a dedicated firm engaged in offering HR Services, Outsourcing Services, Management Services, Consultancy Services and Legal Consultancy Services. Our services are rendered with the assistance of our experienced and knowledgeable staff. These are admired among clients owing to perfect implementation of policies and cost competitive nature of our services. In order to meet the specific demands of our clients, these services are also intended to offer **customized solutions** according to their specifications. Our valuable clients admire these services due to their best management and consistent quality standards and standardized industry practices. Offered services are rendered with keeping in mind complete client satisfaction and consistent quality standards.

We are assisted by the rich domain expertise of our professionals, who possess immense years of experience in their respective domain. Also, they plan and implement the offered services as per the instructions given by clients keeping in mind their budgetary constraints. Moreover, our experienced team is an essential part of our firm, which has helped us in gaining a strong foothold and strengthening our position in the industry. The professionals associated with us are highly qualified and skilled. Also, they work with full commitment and complete dedication to render the most secret projects with high precision. With their help, we also ensure that there is no confidential data is given to people other than authorized by client. Our professionals work in close coordination in order to meet the ever growing demands of clients. These professionals regularly upgrade their knowledge and skills as per the latest trends of the industry by attending various training sessions and learning programs conducted by us.

Since its inception in 2004 till date, **Mandar Sant's Placement Services** has successfully recruited numerous candidates, from diverse professions, to several countries around the globe. With our ingrained credentials for providing competent and cost-effective **staffing solutions**. Our services include Manpower Recruitment Services & HR services. We have efficiently catered to assorted staffing requirements of varied business sectors.



THE COMPANY PROVIDES
PLACEMENT SERVICES
IN ALL AREAS.

HEAD HUNTING

Further to this, the company provides dedicated Headhunting Services for Management Levels across India. As of date we have provided 50+ professionals to our customers with an average annual salary package of Rs 20 Lakh. suggest various solutions in the Budget Cost for lowering the Electricity Bills.

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• Software solutions • Govt. Liasoning • Recruitments • Financial Support • Branding & Promotions